

## **BRANCH MANAGERS KCB SUDAN JOB REF NO. KCBS 01/2010**

### **Job Purpose: -**

Reporting to the Managing Director KCB Sudan, the Branch Managers will drive and deliver exceptional Business Performance through dynamic leadership of the Retail, Operations and Credit teams at the Branch. To prepare and implement business plans and have authority to make credit decisions within the limits provided and generally coordinate all administrative activities of the branch.

### **Key Responsibilities: -**

Key Responsibilities of this position would include: -

- Providing leadership and management of the spoke
- Achievement of growth and profitability of the spoke
- Developing and implementing the annual plans
- Ensures operational efficiencies and compliance to controls and procedures
- Identification and development of new and profitable business within the spoke
- Ensures seamless world class customer service
- Accountable for overall business performance objectives
- Staff development and performance management

### **Qualifications and Experience: -**

The person should have the following qualifications:

- Minimum University Degree preferably in a Business related field, a banking qualification or an MBA is an added advantage
- Minimum 5 years Branch Operations experience 2 of which should be at management level
- Must have Credit analysis experience
- Extensive marketing experience would be an added advantage
- Operational risk management (KYC & AML)
- Strong leadership skills
- Excellent interpersonal skills

The above positions are demanding roles and the bank will provide a competitive package for the successful candidates. If you believe you can clearly demonstrate your abilities to meet the criteria given above, please submit your application with a detailed CV, stating your **current position, remuneration level, e-mail address and telephone contacts** quoting the respective job title or job reference number in the subject field to [recruitment@kcb.co.ke](mailto:recruitment@kcb.co.ke). To be considered your application must be received by 5<sup>th</sup> February 2010. Only short listed candidates will be contacted.